



SWITZVIEW

WEALTH MANAGEMENT

Prosperity in Practice

www.switzview.com

Contents

- 01 Our Company
- 02 Core Values
- 03 Products and Services
- 10 How We Do it
- 12 Our Investment Processes
- 14 Our Impact
- 16 Our Structure
- 17 Contacts



Our Company

• About Us

We are a leading Wealth Management Company providing innovative niche financial products and Services. We deliver real value to all our stakeholders.

• Our Philosophy

To provide unique products and services that leverage on partnerships with innovative customized trading terms.

• Mission

To provide niche financial products and services delivering value to our customers.

• Vision

To be the leading wealth manager, positively impacting lives.

Core Values

Trust

We encourage transparent communication, building ownership and creating accountability.

Ethics

We are dedicated to meet the highest ethical standards in all our business transactions.

Collaboration

We encourage transparent communication, building ownership and creating accountability.

Sustainability

We cultivate cooperation with stakeholders in our ecosystem while encouraging individual contribution and responsibility.

Quality and Excellence

We prioritize the health and safety and ensure all facets of our business are managed in an environmentally conscious and sustainable manner following statutory regulations.

Customer Satisfaction

We focus on providing the best possible service to our customers

Products and Services

Money Market Investments

Bills

Treasury bills, Bankers Acceptances

Commercial paper

Negotiable Certificates of Deposits

Call & Term deposits

Repurchase agreements (Repos)

Short-term mortgage-backed securities

Asset-backed securities



Products and Services

Equity Investments

Common equity instruments

Public and Private Equity

Complex equity instruments

Exchange Traded Funds (ETFs), Real Estate Investment Trusts (REITs)



Products and Services

Structured Finance to Facilitate



imports from international markets

exports to international markets

Products and Services

Infrastructure Development To Facilitate Growth In:

Residential sector

Commercial sector

Healthcare sector

Solar power plants



Products and Services

Asset Finance (For Export-Oriented Industries)



Agriculture

Plant & equipment for small to medium scale farmers

Mining

Plant & equipment for small to medium scale miners

Products and Services

— Agricultural Estate Finance For Development Of:

Medium-term (2 years) fruits trees (e.g. blue-berries)

Long-term (5-7 years) tree crops (e.g., oranges, avocado's, macadamia nuts)



Products and Services

Mineral Exploration For Greenfield Projects Mainly For The:

Lithium sector

Gold sector



How We Do It

Switzview specializes in the design and implementation of alternative investment products that aim to enhance short, medium and long-term, sustainable wealth creation for all stakeholders in the communities that we serve and beyond. We create, co-create and collaborate with partners and distributors from local and international markets in the development of innovative, agile solutions.

- Infrastructure Development We enhance returns to investors by actively participating in the supply chain management through our in-house specialists to ensure quality.
- Asset Finance Designed to address the challenges facing our economy endowed with vast mineral resources.
- Agricultural Estate We have developed models and frameworks focused on export oriented agricultural estates specifically aimed at vegetables eg (peas), fruits (e.g. blueberries)
- Mining exploration we work with teams with expertise in this area and develop models with the assistance of professionals with proven track records in these ecosystems.
- Biological Assets we have investment options that generate substantial revenue for businesses in industries such as silviculture (e.g timber production), cannabis, vine yards and livestock.
- Advisory our company incorporates an advisory service which we work with offshore investment companies and actively advise our clients in identifying and crystallizing these investment options.

Value to these customers is realized through unique products and services that leverage on partnerships with innovative in-house and external teams coupled with the partners and distributors who we selectively hand-pick to ensure enhancement in returns to stakeholders.

Our Investment Process

Research & innovation:

We recognised the importance that research & development team plays and for this reason, we have a dedicated in-house team that continuously analyses local and international markets to ensure that our institution has dynamic information and frameworks that enable us to be a step ahead of the game whenever changes in the interconnected global ecosystem. We work closely with our lawyers to ensure that our institution remains compliant, manages risk and develops agile, innovative models in our environment fraught with regular policy changes. We have a dedicated innovation space where we collaborate and co-create with stakeholders (particularly University students). We regularly engage with venture capital funds in external markets for purposes of enhancing funding that will lead to those ground-breaking inventions that will lead to job-creation and economic prosperity of humankind.

Risk management:

Our research enables us to understand, end-to-end the supply chain pertaining to our products and services. This understanding helps us to develop frameworks which we subject to robust analysis and testing to identify the risks inherent in the local, regional and international ecosystems. We use market intelligence obtained from our research & innovation process to recognise risks that may arise in the short, medium and long-term. This risk analysis leads to identification and incorporation of risk mitigation measures and tools into our frameworks to protect investors valuable wealth. We work closely with companies who specialise in insurance of goods in transit, goods in storage, work in progress, finished goods and debtors (AON Minet, ZIMNAT & Credsure), collateral asset management (Collateral Management International & Socotec) and invoice discounting (e.g. National Building Society).

Our Investment Process

Portfolio construction:

Our team comprising certified financial analysts, certified risk management specialists and legal experts develops models that clearly outline the risk, return profile to ensure investors are fully informed prior to making the investment decision.

Implementation:

We implement our products and services after we have tested them using our own funds and gained satisfaction on the same.

Forms:

Our contractual documents are drawn under guidance from our internal risk & compliance team together with the external legal consultants who lean on directives from the regulators in our industry, namely the Securities Exchange Commission of Zimbabwe ("SECZ"), Insurance and Pension Commission ("IPEC") and the Companies & Other Business Entities Act (Chapter 24:31). Our terms & conditions clearly stipulate the rules of engagement and we ensure we communicate these to investors prior to commencing the journey.

Our Impact

We are aware that many investors are eager to “do well, by doing good to earn both financial and social returns. We have invested in portfolio companies, structured alternative investments in carefully selected sectors that will significantly contribute to the attainment of the following United Nations Sustainable Development Goals:

- No Poverty (Our investment philosophy leads to employment creation & sustainable projects)
- Zero Hunger (We invest in sectors that lead employment creation & protects sustainability of jobs)
- Good Health and well being (Our investment in health infrastructure compliments this goal)
- Gender equality (We pro-actively employ with gender parity in mind)
- Affordable and clean energy (Our investments in solar power plant infrastructure development)
- Decent Work and Economic (Investment in industries leads to creation of jobs that support this)
- Growth (Our asset finance leads to growth in local & national projects)
- Industry, Innovation and Infrastructure
- Climate Action (Involvement in solar power plant developments)

Contact Information

SwitzView Wealth Management (Private) Limited

- 7 Kingsrow, Northgate, Borrowdale,
Harare, Zimbabwe
- +263 242 883660 / 661
- switzview@switzview.com
- www.switzview.com